Offering solutions to current challenges: from regional inequalities to infrastructure investment perspectives

Luciano Coutinho
President of the Brazilian Development Bank (BNDES)
July 2nd, 2010



Emerging markets are leading economic recovery and Brazil may grow 5.5% p.a. in the 2010-2014 period



Global Growth (%)

	IMF Forecasts		IIF Forecasts	
	2010	2011	2010	2011
World	4.2	4.3	3.4	2.7
Developed Countries	2.3	2.4	2.5	1.8
US	3.1	2.6	3.3	2.7
Eurozone	1.0	1.5	1.0	0.9
Germany	1.2	1.7	-	-
France	1.5	1.8	-	-
UK	1.3	2.5	-	-
Japan	1.9	2.0	3.4	1.3
Developing countries	6.3	6.5	6.5	6.0
Mexico	4.2	4.5	4.4	3.5
Brazil	5.5	4.1	7.3	4.4
China	10.0	9.9	10.0	9.5
India	8.8	8.4	8.5	8.0
Russia	4.0	3.3	4.2	2.7

GDP: Average annual rates for the period (%)



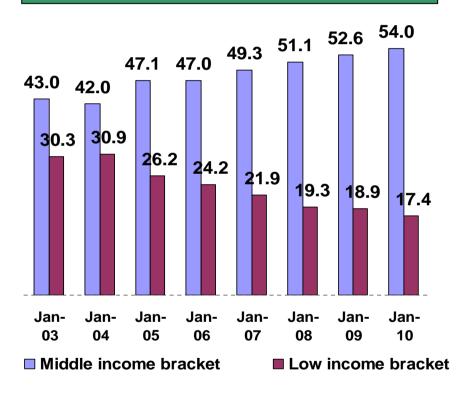
1998 1999 2000 2001 2002 2003 2004 2005 2006 2007 2008 2009 2010*2011*2012*2013*2014

Sources: IBGE, IMF and IIF.

Domestic market will make the expansion in demand feasible

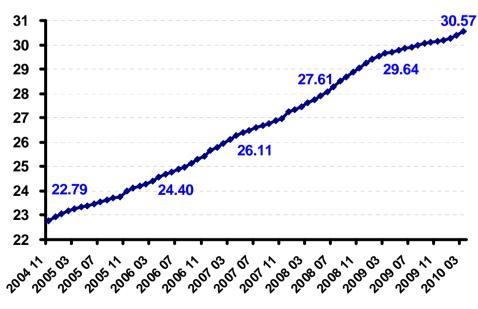


Reducing differences in income (% of population)



Source: IBGE and FGV-CPS

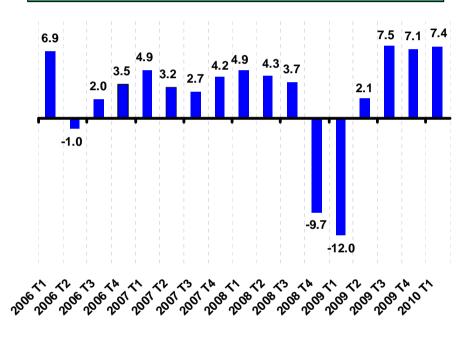
Real wages - Average for the last 12 months - R\$ billion



Investment has made a comeback since the second quarter of 2009 and has strong growth path



Gross fixed investment Percentage Change From Preceding Quarter (%)



Forecast of Investment Ratio 2010-2014 (% of GDP)



2003 2004 2005 2006 2007 2008 2009 2010 2011 2012 2013 2014

Investment outlook: positive prospects



✓ Infrastructure projects are important expansion tools in attracting and ensuring public and private investments to reduce regional inequalities.

Sectors	US\$ billion		Growth	
Sectors	2005-2008	2010-2013	%	% year
Industry	174	305	74.7	11.8
Oil & Gas	89	189	112.8	16.3
Mining	29	29	(3.0)	(0.6)
Steel	14	28	99.4	14.8
Petrochemical	11	19	70.8	11.3
Automotive	13	18	37.7	6.6
Eletronics	8	12	38.9	6.8
Pulp & Paper	9	11	10.4	2.0
Infrastructure	111	172	55.3	9.2
Electric Power	37	54	45.6	7.8
Telecoms	37	37	2.0	0.4
Sanitation	12	22	76.2	12.0
Railroads	11	31	195.5	24.2
Roads	12	20	73.1	11.6
Ports	3	8	217.6	26.0
Buildings	191	258	35.7	6.3
TOTAL	476	736	54.7	9.1

✓ Oil and Gas and domestic-driven sectors will lead investments in industry

✓ Electric power leads investments in infrastructure

Source: BNDES.

Pre-salt and impacts from Petrobras investments on the production chain (2009-2013)



In LICE hillian

✓ Pre-salt - Great opportunity for Brazil: growing long-term demand for the complex goods and services supply industry;

		In U	In US\$ billion	
	Direct Effect	Indirect Effect	Total	
Machinery and Equipment	43.1	8.3	51.4	
Transport Equipment (especially				
Ship-building)	28.1	6.8	34.9	
Metals	11.0	19.9	30.9	
Other production sectors	9.1	36.9	46.0	
Trade	13.2	8.6	21.9	
Services	7.1	34.0	17.1	
Total	111.6	90.6	202.2	

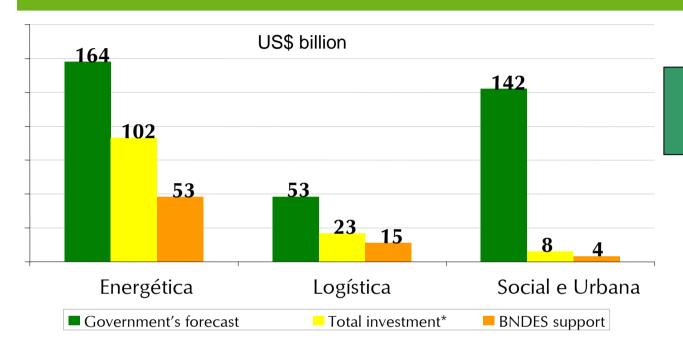
[✓] Total investments represent 22% of the pre-salt. Therefore, such impacts are still underestimated and have room for growth.

The BNDES will foster investments throughout the entire oil and gas production chain, aiming at building a competitive global supplier of goods and services in the Oil & Gas sector.

6

PAC 1 (2007-2010) and PAC 2 (2011-2014) Strategic investment programs





PAC 1 = US\$ 359 billion

344 projects in BNDES

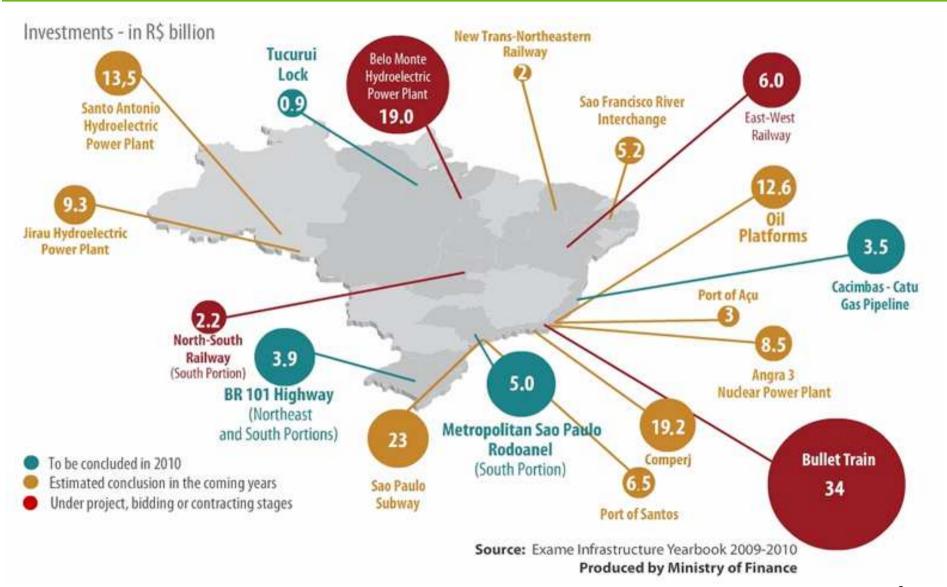
PAC 2 initial estimated investment = US\$ 881.3 billion

PAC 2 Projects (US\$ billion)	2011 - 2014	After 2014	Total
PAC Better Town	31.7	-	31.7
PAC Citizen Community	17.8	-	17.8
PAC MCMV Housing Program	154.5	-	154.5
PAC Water and Light for All	17.0	-	17.0
PAC Transportation	58.0	2.5	60.5
PAC Energy	256.4	348.3	604.7
Total	530.5	350.8	881.3

^{*} Total investment refers to the global value of the project presented in BNDES or being promoted. Source: Ministry of Finance US\$/R\$ = 1.80

PAC 1 & PAC2 investments reduce regional inequalities





Brazil's Long-term Challenges



- ✓ To resume and qualify long-term planning (energy, logistics, environment, IT infrastructure, ...);
- ✓ To promote and stimulate domestic savings in order to provide long-term funds for investment (banks and capital market);
- ✓ To increase opportunities for social mobility (job expansion, development/improvement in education) and reduction of the inequality in income distribution, both personal and regional;
- ✓ To develop capacity for innovation and competitiveness in the manufacturing industry, and promote global presence of Brazilian companies (vs. significant challenge due to exchange rate appreciation);
- ✓ To promote innovation and development aiming at social and environmental sustainability.

Rio 2016: Olympic Games





FIFA World Cup: Brazil 2014